

DPH Contracts Report - October 2019

Div.	Contractor	Current Total Contract Amount with Contingency	Proposed Total Contract Amount with Contingency	Change in Total Contract Amount	Current Contract Term	Proposed Contract Term	Prior Annual Amount without Contingency	Proposed Annual Amount without Contingency	Annual Difference (btwn. FY18-19 and FY19-20)	Annual Difference (%)	Requested Action
SFHN-BHS	Felton Institute (LEAD/PSPR 47 Grant)	\$ 1,428,402	\$ 6,634,265	\$ 5,205,863	7/1/17-6/30/19	7/1/17-12/31/22	\$ 1,137,231	\$ 1,576,197	\$ 438,966	38.60%	Amendment
<p>Purpose: The requested action is the approval of a contract amendment to extend the contract term by 3.5 years from 7/1/17 -6/30/19 to 7/1/17-12/31/22, and to increase the overall contract funding from \$1,428,402 to \$6,634,265. The Health Commission previously approved an original contract on August, 2017 for the period of 7/1/17 -6/30/19 that included funding for the Law Enforcement Assisted Diversion (LEAD) and Promoting Recovery and Services for the Prevention of Recidivism (PRSPR) (Prop 47) grant funded programs. Approval will authorize a no-cost extension for the LEAD grant through 6/30/20, will continue funding for the Proposition 47 grant that expires 8/31/20, as well as authorize additional funding to reflect a new Mayoral initiative in FY18-19 and new State grant funding in FY19-20.</p> <p>Reason for Funding Change: The Proposed Annual Amount Without Contingency in 19-20, reflects an increase of \$438,966 annually. The increase is the result of the following: (1) \$425,129 for a new Board of State and Community Corrections: Supporting Treatment and Reducing Recidivism (STARR) grant awarded to begin in FY19-20; and (2) \$13,837 in annual Cost of Doing Business funding. While not reflected in the annual change, the FY18-19 contract total reflects an additional amount of \$554,604 for Behavioral Health Community Engagement Specialist programming that was added in FY18-19 as the result of a Mayoral initiative. As a result of these changes, the Total Contract Amount with Contingency is insufficient to fund all contracted services, and the approved term previously approved by the Health Commission needs to be extended to reflect the ongoing nature of these services.</p>											
Target Population:	<p>Target Populations:</p> <ol style="list-style-type: none"> 1. State LEAD Grant: Repeat, low-level drug offenders to be reached pre-booking for diversion into behavioral health and other harm-reduction-based social services. 2. State Prop 47 Grant: transitional-age-youth (TAY) who have substance use challenges, as well as criminal justice system-involvement, and who may also have co-occurring mental health needs. 3. State STARR Grant: Criminal Justice involved adults with co-occurring substance use disorder and mental health issues. 4. Behavioral Health Community Engagement: Adult residents who are homeless, transitionally housed, or housed in unstable situations, and/or living with challenges due to mental illness, substance use disorders, or other conditions that place their health and safety at risk. 										
Service Description:	<ol style="list-style-type: none"> 1. State Law Enforcement Assisted Diversion (LEAD) Grant: This is an innovative pre-booking diversion program that will refer repeat, low-level drug offenders, at the earliest contact with law enforcement, to community-based health and social services as an alternative to jail and prosecution. The goal is to reduce recidivism rates for low-level drug and alcohol offenders in the Tenderloin and Mission districts. Funding supports outreach workers/drivers and case managers. 2. State PRSPR program (Prop 47) grant program is designed for Transitional Aged Youth (TAY) who have been arrested, charged with, or convicted of a criminal offense, and who are assessed and authorized for residential treatment for Substance Use Disorders (SUD). This funding provides TAY specific clinical case management, developmentally appropriate treatment groups based in wellness recovery, evidence-based Substance Use Disorder (SUD) treatment, and outreach and linkages to care. 3. State STARR Grant: This program is designed to provide low threshold case management slots designed to support the target population with wrap-around services 4. Behavioral Health Community Engagement Specialists: Outreach and case management to adult community residents in areas designated by the SF Department of Public Health who are homeless, transitionally housed, or housed in unstable situations, and/or living with challenges due to mental illness, substance use disorders, or other conditions that place their health and safety at risk. 										
UOS (annual)	LEAD Grant : 2,743 staff hours of outreach, engagement and case management; PRSPR Grant: 898 staff hours of case management, outreach and early intervention; STARR Grant: 70 Case Management Slots; Behavioral Health Community Engagement: 2,300 staff hours of outreach, case management and engagement.										
UDC (annual)	Lead Grant : 113; PRSPR Grant: 52; STARR Grant: 70 Case Management Slots; Behavioral Health Community Engagement; 70 UDC										
Funding Source(s):	State Grants and local General Fund monies										
Selection Type	21.42 Sole Source										
Monitoring	Monitored by the DPH Business Office, Business Office of Contract and Compliance (BOCC) annually.										

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SFHN / ZSFG	Regents of the University of California (Tertiary Care)	\$ 2,100,000	\$ 2,100,000	\$ -	7/1/19-6/30/20	7/1/19-6/30/20	\$ 2,100,000	\$ 2,100,000	\$ -		New Original
<p>Purpose: The requested action is the approval of a contract with UCSF for Tertiary Care services, including comprehensive cardiac care and other highly specialized services unavailable at ZSFG, for the period of 7/1/19 - 6/30/2020. This one-year contract will have a retroactive start date of 7/1/2019, due to lengthy negotiations to finalize an updated City contract boilerplate template specific to UCSF. During FY19-20, the Department will conduct a solicitation, and following the solicitation will initiate a multi-year contract to continue these services for a term longer than one year.</p> <p>Reason for Funding Change: There is no change to the prior annual funding amount of \$2,100,000 allocated for these services.</p>											
Target Population		<p>Patients covered under the terms of this Agreement by and between City and Contractor shall be under the care of physicians in SFHN and referred by these physicians to Contractor for specified Services.</p> <p>Target Population:</p> <ol style="list-style-type: none"> 1. Patients who meet the criteria for County Medical Assistance Program (CMAP) 2. Patients who meet the criteria for Healthy San Francisco (HSF) and who are the financial responsibility of SFHN 3. San Francisco County Jail Inmates who are not eligible for the Medi-Cal County Inmate Program (MCIP) 4. <p>Additionally, any patient at ZSFG, regardless of residency (i.e. San Francisco resident or not), indigent or insured, will receive any necessary emergency perfusion services through this contract.</p>									
Service Description:		<p>Subject to the availability of beds and services, the contractor will provide hospital, clinic and other services to the target population of patients referred by the SFHN or transferred to UCSF only for medically necessary services not provided at SFHN. Inpatient services include Coronary Artery, Bypass Graft, Percutaneous Transluminal Coronary Angioplasty (PTCA)/Atherectomy, other cardiac surgeries, including valve procedures and other major cardiovascular procedures. Outpatient services include Cardiac Catherization, Extracorporeal Shock Wave Lithotripsy, Mohs Surgery, Radiation Oncology (Excluding Sterotactic Radiosurgery), PET Scan, DEXA Study. Services also cover emergency perfusion provided by the contractor; these Services will be provided at ZSFG and be provided regardless of whether the patient is a San Francisco resident, indigent or has sponsored health care services. Services will be under the direction of the UCSF Cardio-Thoracic Surgeon, in coordination with the ZSFG Attending Trauma Surgeon.</p> <p>The contract allows for DPH to reimburse UCSF Doctors for providing these services. These services are not covered under the Affiliation Agreement. The estimated annual budget of 2.1 million dollars is an estimate of the actual amount of services, and is dependent on usage. Historically there have not been requests to increase the annual budget, and the annual usage varies from year to year. Reimbursement occurs only for actual costs.</p> <p>NON-COVERED SERVICES Organ transplants and services, supplies and devices related to transplants (including evaluation and follow-up care, and ventricular assist devices when used as a bridge to transplant surgery) and bariatric surgery services are not covered under this Agreement. Patients requiring such services shall be referred for Medi-Cal coverage.</p>									
UOS (annual):		UOS will reflect actual usage.									
UDC (annual)		UOS will reflect actual usage.									
Funding Source(s):		General Fund									
Selection Type		Sole Source (SF Admin. Code Ch. 21.42)									
Monitoring		N/A									

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SFHS-BHS	Regents of the University of California - Citywide Employment Program	\$ 3,826,452	\$ 4,883,609	\$ 1,057,157	1/1/16-10/31/20	1/1/16-12/31/20	\$ 1,138,737	\$ 942,282	\$ (196,455)	-17.25%	Amendment #2
<p>Purpose: The requested action is for approval of Amendment #2 to the UCSF Citywide Employment Program program to increase the Total Contract Amount with Contingency by \$1,057,157, and to extend the contract term by two months from 1/1/16 - 10/31/20 to 1/1/16 - 12/31/20 to align with the end of the solicitation authorization for RFP11-2015. Services under this RFP authorization will be resolicited prior to end of the proposed contract term. The Health Commission approved the original contract in February 2017 (FY16-17). Subsequently in FY17-18, an annual amount of approximately \$360k for the First Impressions program, (described below), was transferred into this contract from another UC Citywide contract to consolidate their vocational programs. Approval of the subject request will ensure sufficient expenditure authority for all contract expenditures during the full contract term.</p> <p>Reason for Funding Change: The decrease in the annual funding amount of \$196,455 reflects the reduction of \$208,376 in six months of funding for the First Impressions Program, offset by an increase of \$11,921 in an annual three percent Cost of Doing Business Increase. The First Impressions program is to become its own stand-alone contract on 1/1/20. This program was recently resolicited and was reawarded to the Regents of UC-Citywide Employment Program. As such, this program will become its own ongoing contract, so it can continue uninterrupted while the remaining two programs undergo a new solicitation process.</p>											
Target Population		San Francisco residents including transitional age youth, 18 and over and adults and older adults, who are receiving mental health services through Behavioral Health Services and are interested in vocational training and employment in the food industry, in the field of landscaping and horticulture and building maintenance and remodeling who may benefit from a structured vocational training program.									
Service Description:		<p><u>Café and Catering:</u> This program provides intensive training program that begins with classroom instruction leading to a San Francisco Food Handlers Certificate (FHC). Upon successful completion of the FHC, participants will be assigned to either the hot dog cart, coffee cart, or the catering cooking team, where they will receive one-on-one instruction on all aspects of cooking, catering, food display, food delivery and kitchen etiquette. Graduates of the Food Services Training Program will be eligible to apply for internship positions at Slice of Life Café, Slice of Life Catering or a community-based internship at food service establishments.</p> <p><u>Landscaping and Horticulture:</u> This program provides training 2 days per week, 4 hours per day with a curriculum that includes introduction to horticulture, warehousing operations and light equipment, irrigation systems, drought tolerant landscaping, decorating with indoor and outdoor plants, garden and plant maintenance, ecology of plants, green construction. Upon completion of the classroom training, participants will begin a 6-month minimum wage paid work experience. Throughout the 6 month period of hands-on training, the Employment Specialist will also be working individually with participants providing job placement services.</p> <p><u>First Impressions:</u> This program provides 8 hours of classroom training for 2 months and 8 hours of supervised, paid, on-the-job, workforce development training per week for 6 months. Advanced trainees receive up to 9 months paid work experience at 20 hours per week and individualized job preparation and support from an Employment Specialist.</p>									
UOS (annual):		Café and Catering - 7,936 client contract hours per year; Landscaping and Horticulture -2,285 client contract hours per year; First Impressions -4,856 client contract hours per year									
UDC (annual)		Café and Catering: 48 unduplicated clients per year; Landscaping and Horticulture -20 unduplicated clients per year; First Impressions -27 unduplicated clients per year									
Funding Source(s):		County General Fund and Adult Mental Health Services Act (MHSA)									
Selection Type		RFP 11-2015: Vocational Rehabilitation Employment and Training Programs and RFQ 23-2012									
Monitoring		Monitored by the DPH Business Office, Business Office of Contract and Compliance (BOCC) annually.									

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SFHN - HHS	Positive Resource Center	\$ 2,695,703	\$ 5,431,279	\$ 2,735,576	07/01/13 - 06/30/20 (7 Years)	07/01/13 - 06/30/23 (10 Years)	\$ 556,730	\$ 756,422	\$ 199,692	35.87%	Amendment #4

Purpose: The requested action is the approval of a modification to extend the Positive Resource Center (PRC) contract term and to add the associated corresponding funding. This contract was previously approved by the Health Commission on February 6, 2018 for seven years, but at a rate of \$556,730 annually. The proposed request would reflect a higher annual amount of \$756,422, an increase of \$199,692 annually, and extend the term to the full ten years authorized under RFP 18-2013. This contract provides support for HIV Employment and Work Re-Entry Services. The additional funding will enhance support under the Non-Medical Case Management modality. The additional funding reflects the continuation of add-back funding with a small increase to continue last year's general employment readiness training for LGBTQ persons in recovery at Castro County Club, and creates a new Employment Services Programming to offer Occupational Skills Training in Peer-to-Peer Occupations in public settings. This program will directly address the increased need for supportive training services as a solution to combat addiction and mental health - particularly addressing individuals in recovery from methamphetamine addiction. This new program will leverage the "lived experience" client skills sets, and offer foundational peer specialist skills training that are transferable to a career-ladder by being a front-line worker in settings such as health care, clinical services, AIDS service organizations, senior services, supportive services, and housing services.

Reason for Funding Change: The increased amount of \$199,692 includes General Fund Addback money from the Mayor's Office in the amount of \$172,000 for the new program (see below), a net increase of \$15,000 in add-back funding to the On the Job Training Program, and a Cost of Doing Business (CODB) increase in the amount of \$12,692 for HIV Employment and Re-Entry Services. The additional General Fund Addback money will provide enhanced program services through the end of the contract.

Target Population
 Low income residents of San Francisco living with HIV/AIDS who are considering work and/or seeking to enter or re-enter the workplace and low income LGBTQ in recovery from alcohol and/or drug dependency and who are considering work and/or seeking to enter or re-enter the workplace. Client enrollment is reserved for San Francisco residents who are have low incomes and are uninsured. Secondary enrollment is reserved for San Francisco residents who have low incomes and are underinsured. The additional funds will continue to provide On-the-Job Training (OJT) through the Castro Country Club (CCC) for LGBTQ who are in recovery from alcohol and/or drug dependency.

Service Description:

HIV Employment and Work Re-Entry Services include:
 HIV Employment Development hours: employment consultation and assessment, development of individual service plans (ISP), job development or placement assistance and follow-up in person or by phone with client or on behalf of client with other appropriate parties.
 Pre-Employment Service Group Hours: group employment services workshops conducted by staff funded under the contract including curriculum and materials development, vocational workshops, classroom computer instruction, and supervised computer lab.

Getting to Zero Employment Services Program include:
 Employment Development Hours: employment consultation and assessment, development of individual service plans (ISP), job development or placement assistance and follow-up in person, or by phone with client or on behalf of client with other appropriate parties.
 Individual Employment Readiness Hours: client activities directly with clients or on behalf of clients to improve engagement in vocational rehabilitation/employment services.
 Employment Readiness Group Hours: one hour of group service conducted by staff funded under the contract including curriculum and materials development.

On the Job Training Employment Services Program at Castro County Club include:
 Employment Development Hours: UOS are defined as hours (recorded in fifteen minute increments) in which funded staff is engaged in activities and consultation such as: employment consultation and assessment, development of individual service plans (ISP), job development or placement assistance and follow-up in person, or by phone with client or on behalf of client with other appropriate parties.
 CCC Training Hours: one hour of individual barista training service conducted by staff funded under the contract.

Peer to Peer Occupational Skills Training (new program at Castro Country Club) include:
 Training and On the Job Training Hours: training will consist of 3 days per week training for 3 hours per day on Monday, Wednesday, & Thursday at the Castro Country Club under the direction of an Oversight Training Manager this will include case management and specific training curriculum as well as supportive training and On the Job Training will consists of volunteering and training under the supervision of the Castro Country Club Trainer.

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UOS (annual): NOC (annual)/UDC		HIV Employment Development Hours: \$128,218/1440=\$89.04 Pre-Employment Service Group Hours: \$29,328/250=\$117.31 GTZ - PRC Employment Development Hours: \$321,332/3535=\$90.90 GTZ - API Individual Employment Readiness Hours: \$31,800/390=\$81.54 GTZ - API Employment Readiness Group Hours=\$6,355/78=\$81.47 PRC Employment Development Hours: \$40,000/513=\$77.97 CCC Training Hours: \$41,000/507=\$80.87 Peer to Peer Occupational Skills Training Hours: \$176,300/1654=\$106.59									
UDC (annual)		496									
Funding Source(s):		General Fund, GTZ (Getting to Zero) General Fund, Ryan White Part A, and ECN Work Order									
Selection Type		RFP 18-2013 HIV Employment and Work Re-Entry Services									
Monitoring		Annual DPH Business Office monitoring through Business Office of Contract Compliance (BOCC)									